

Peter K. Studner Associates

Executive Outplacement • Career Assessment • Spouse Relocation • Retirement Programs • Entrepreneurial Counseling Career Transition Workshops • Mid-Career Check-Up • Accelerated Outplacement Programs

ANSWERING A CLASSIFIED AD

READ AND ANALYZE THE ADVERTISEMENT CAREFULLY

Take into account the following:

- The position and the duties it entails.
- Name of the company.
- Location – look it up if you do not know where it is.

Wanted: **Assembler**
Experienced. If interested, please apply in person at our HR department Tues-Fri, 10AM-3:00PM.
475 E. ABC St., Anaheim, CA 92802

CALL THE COMPANY AND ASK THEM HOW TO APPLY FOR THE POSITION

- Introduce yourself.
- Be precise and tell them why you are calling. Example: "I am calling regarding the advertisement I saw in the "Orange County Register" Classifieds section.
- Confirm the job title, the name of the company and the address.
- Get the name of the employer/interviewer, his/her title, address and phone number.
- Be polite. Be patient.

BEFORE AN INTERVIEW

- Dress properly, in accordance with the job you are applying for.
- Make sure you have your resume and/or business card with you and your draft application with the information to copy from.
- Be on time.

DURING THE INTERVIEW

- Introduce yourself.
- Be polite and sincere.
- Listen carefully to what the interviewer says.
- Answer all questions with an emphasis on your accomplishments, experience and other skills you may possess
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- Fill out the work application form completely. Use the application model that you have already filled out to copy the information.
- After filling out the work application form, give it to the employer/interviewer with a copy of the resume and/or business card attached with a paperclip.
- Ask questions. For example: What is the next step? Express interest.

AFTER AN INTERVIEW

Send a thank you letter to your interviewer. For Example:

Dear Mr. Brown,
I appreciated very much meeting you today and I am most interested in the position with your company. I hope that I will be recalled for further discussion.
Sincerely,
Sonia Turner

Attach a copy of your resume and/or business card so they can easily remember who you are. This will show your interest.

Offices: West Los Angeles, Burbank, Westlake Village & Irvine, California

Mailing Address: P.O. Box 241957 • Los Angeles, CA 90024-9757 • 800/581-5953 • 310/470-6688 • FAX: 310/470-8106

e-mail: SuperSearch@pobox.com

Internet: <http://www.SuperJobSearch.com>

Your success is our reputation_{SM}.