

**JACK JEFFERSON**

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Date

Dear Executive Recruiter:

I am in the process of seeking a new Information Technology challenge where I can use my skills in:

- **Business application development** – Increased profits by \$35 million by integrating sales, scheduling, manufacturing, shipping and accounting into one enterprise system.
- **Software product design** – Using object technology, created a product that sold \$21 million.
- **System design** – Created multi-tier architecture, increasing reliability by 200% for a major manufacturer.
- **Technology planning and implementation** – Introduced imbedded control technology that lowered product costs by 37%.
- **Team building** – Recruited and led development teams of 20 programmers and engineers creating software products and assisting clients with automation solutions.

If you are working on client assignment requiring a highly experienced and proven IT professional, I would welcome your call.

Sincerely,

Jack Jefferson

Enclosure: resume