

JACK JEFFERSON
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Seeking a senior level purchasing/supply chain position, where my 20 years' experience and skills in the procurement field (solving problems in the supply chain and achieving results, i.e. cost savings/inventory reductions) can be utilized in contributing towards the goals and objectives of the hiring company.

Bachelors of Science degree in Purchasing/Materials Management with over 20 years of progressive purchasing experience). Direct hands on experience working with MRP, commodity management, supply chain management, supplier performance ratings, RFQ/bid process, domestic and international sourcing & purchasing, contract negotiation/development, inventory optimization programs, third party logistics, public procurement (FAR/DAR), ROHS certification, and ERP system (SAP, BAAN). Working knowledge of Six Sigma methodologies, lean manufacturing, and procurement best practices.

PROFESSIONAL EXPERIENCE

Valley Technologies Corporation, Los Angeles, California

2006-Present

Buyer/Planner II

Plan and procure electronic components, printheads, custom cable assemblies/power cords, hardware, springs and other miscellaneous commodities for a barcode/card printer manufacturer.

- Reduced total inventory value on electronic components from \$1.5 million to \$700,000.
- Achieved cost savings (favorable PPV) of \$85,000 in 2008 through negotiation and leveraging printheads and electronic components.
- Achieved cost savings (favorable PPV) of \$185,000 in 2007 through negotiation and leveraging cable assemblies/power cords from domestic sources to European sources.
- Achieved cost savings (favorable PPV) of \$275,000 in 2006 through negotiation and leveraging cable assemblies/power cords from domestic sources to Asian sources.
- Developed a supplier managed replenishment system for hardware items, resulting in cost savings, fewer stockouts, improved quality and eliminating non-value-added activities.
- Maintained ROHS certification and implementation on 99% of assigned commodities.
- Supported the acquisition and transition of four product lines (Comtec & Atlantek) into the manufacturing facility and developed new local sources of supply for materials.
- Manage optimum inventory levels; incorporating supplier-managed and KANBAN inventory programs.
- Supported new product launches, ensuring material availability for planned production releases.

Official Service, Inc., Long Beach, California

2002-2006

Office/Clerical

Provided office and clerical support for various companies/assignments on a temporary basis.

Century Hope, Inc., Torrance, California

1998-2002

Office/Clerical

Provided office and clerical support for various companies/assignments on a temporary basis.

JACK JEFFERSON**Page Two****TeleMobil, Inc.**, Burbank, California

1995-1998

Buyer III

Planned and procured corrugated packaging, plastic and printed materials for a cell phone manufacturer.

- Reduced total inventory value on packaging materials from \$2 million to \$800,000 (FYE 1997).
- Exceeded Supplier Managed Inventory targets by placing 99% of active parts on SMI program.
- Developed a KANBAN on art cards, achieving 1 DOS and fewer stockouts.
- Coordinated Just in Time (JIT) line replenishments for a dynamic high volume/different mix manufacturing facility.
- Managed optimum inventory levels, incorporating MIN/MAX, supplier-managed inventory, demand-pull and KANBAN programs.

Republic Company, Los Angeles, California

1993-1995

Specialist II, Supply Chain

Planned and procured interconnect devices (D-subminiature connectors, terminals and contacts) on government and commercial programs for a missile defense manufacturer.

- Negotiated and developed long-term pricing agreements with four major electronics distributors (Arrow, Time, & Capstone); achieved total material cost savings in excess of \$150,000.
- Received "Excellence in Meeting SDB/WOSB Goals" awards (FYE 1994, 1995).
- Team participation in continuously improving department goal metrics: customer satisfaction, cycle time, quality and learning.

SubWide Technologies, Pasadena, California

1988-1993

Buyer/Planner II

Planned and procured various commodities on multiple product lines: passive components, connectors and accessories, electromechanical and mechanical components, subassemblies, machined/fabricated parts, and hardware items for an automated test equipment manufacturer.

- Negotiated and developed long-term pricing and stocking agreements with 15 suppliers, achieving total material cost savings of \$150,000.
- Supported the acquisition and transition of a product line from Texas into the manufacturing facility and developed new local sources of supply for materials.
- Wrote/updated policies and procedures in the Purchasing area.

INTERNSHIP EXPERIENCE**LifeComp Corporation**, Los Angeles, California

1987

Purchasing Assistant

Responsible for assisting subcontract managers on contract administration of space programs involving LifeComp, contractors, subcontractors and NASA.

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Southern Company, Long Beach, California

1986

MRO Buyer

Responsible for procuring MRO items for the operation and maintenance of a chemical plant.

EDUCATION

California State University, Los Angeles, Los Angeles, California

Bachelor of Science, Purchasing/Materials Management